



Consultant Profile
Gregor Schulte-Beckhausen
 Trainer and Coach

Coach & Trainer since 2010

Key areas: Leadership development, Sales Training, Consulting

Certified Process Consultant and Coach

Comteam AG

Former professional experience as Sales Director, Managing Director and Head of Key Account Management - Global Sales

Leader, General Manager and Change Manager in international companies
 Medical Devices, Pharma and Consumer Goods

Expert for:

- Leadership Development
- Team Development
- Mission-, Vision-, Strategy-Processes and Systemic Change Management
- “Executive Coaching”
- Immediate Increase of Clarity, Firmness and Impact
- Sales Excellence
- Effectivity and Efficiency around Sales

Short Profile

- Management consultant for change processes and organisational development
- Communication and behavioural trainer for leaders & sales personnel
- Certified trainer for “Professional Selling Skills” and “Project Management”

Industry Knowledge
 Openness Stability
 goal-oriented
 calm challenging